











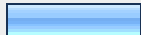
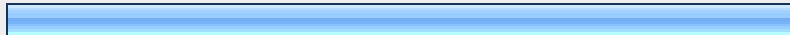
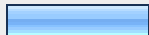


Plant Services Reader Survey

1. What best describes your job function. (Please check the ONE that is closest)			Response Percent	Response Count
Corporate/multi-plant management			6.5%	26
Facilities manager			9.6%	38
Maintenance engineer/technician			14.6%	58
Purchasing			3.5%	14
Plant manager			4.5%	18
Reliability engineer			1.8%	7
Reliability manager			1.3%	5
Engineering manager			3.5%	14
Maintenance manager			8.0%	32
Maintenance supervisor			6.0%	24
Staff engineer			15.1%	60
Plant engineer			10.8%	43
Department manager / supervisor			14.8%	59
		answered question		398
		skipped question		2

2. Does your company have more than one plant or facility?			Response Percent	Response Count
Yes			85.0%	339
No			15.0%	60
		answered question		399
		skipped question		1

3. Are you involved in in specifying and purchasing industrial products and services for facilities in addition to the one where you work?

		Response Percent	Response Count
This location only		72.0%	280
Multiple locations, if multiple locations		28.0%	109
		answered question	389
		skipped question	11

4. Are any of these other locations outside of the U.S.?

		Response Percent	Response Count
Yes		46.0%	177
No		54.0%	208
		answered question	385
		skipped question	15

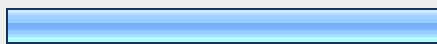


5. What is your plant's approximate budget for 2007 capital equipment?

		Response Percent	Response Count
Less than \$1 million		33.9%	108
\$1 million - \$3 million		26.0%	83
\$3 million - \$5 million		12.9%	41
\$5 million +		27.3%	87
		answered question	319
		skipped question	81

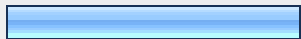

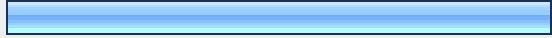

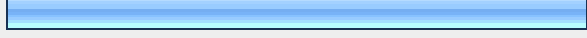
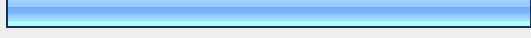
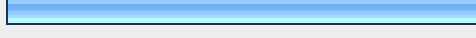
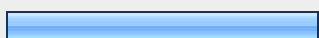
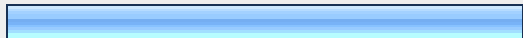


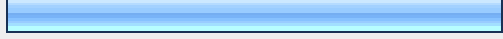

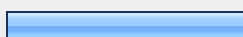
6. During the past year, what was the approximate total dollar amount of corporate purchases (equipment supplies software or services) you were personally involved with?

		Response Count
		285
		answered question
		285
		skipped question
		115

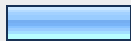
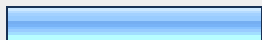
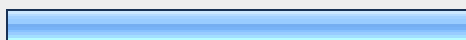
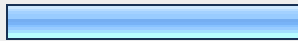

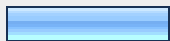
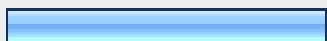
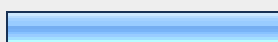
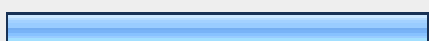
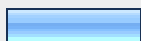
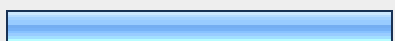
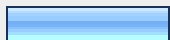
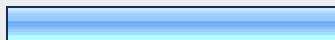
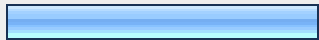

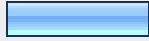



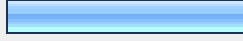
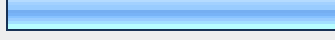
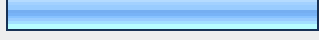
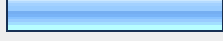
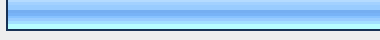

7. Do you expect your plant's 2008 capital expenditures to:

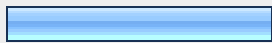
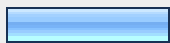
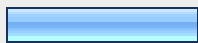
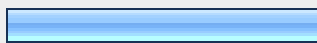
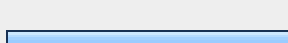
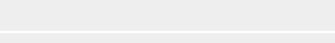
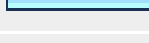
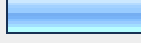

		Response Percent	Response Count
Increase over 2007		46.2%	151
Decrease from 2007		13.8%	45
Remain the same as 2007		40.1%	131
		answered question	327
		skipped question	73


8. What are the current major initiatives/projects taking place at your plant location? (please check ALL that apply)

		Response Percent	Response Count
Automation, robotics		31.3%	103
Compliance		42.6%	140
Energy conservation		58.7%	193
Environmental upgrades		40.1%	132
Health/safety improvements		62.0%	204
Improve reliability		56.2%	185
Increase capacity		50.5%	166
Instrumentation and process controls		33.7%	111
Reduce maintenance costs		55.6%	183
Reduce operating costs		68.4%	225
Process improvements		66.0%	217
Quality improvements		53.8%	177
Replacement of worn out or obsolete equipment		57.1%	188
Site security		25.5%	84
		Other (please specify)	5
		answered question	329
		skipped question	71

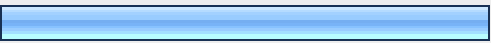
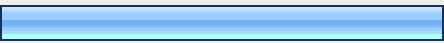
9. What equipment or services do you expect to specify recommend or purchase in the next 12 months? (please check ALL that apply)

		Response Percent	Response Count
Capital equipment rental		13.1%	41
Compressors/Compressed air products		27.6%	86
Electric motors		49.7%	155
Filtration products/equipment		31.7%	99
Floor coatings		17.3%	54
Floor maintenance products/equipment		17.3%	54
Heating, ventilating equipment		34.6%	108
In-plant air quality equipment, including filters		29.5%	92
Industrial controls		45.8%	143
Infrared inspection equipment		14.7%	46
Instrumentation, measuring, sensing, recording devices		41.7%	130
Lift trucks		17.3%	54
Lighting		35.3%	110
Lubricants, lubrication products/equipment		33.0%	103
Lubrication analysis services		13.1%	41
Maintenance software		15.4%	48
Manufacturing software		9.6%	30
Material handling equipment		29.2%	91
Motor controls		36.9%	115
Outsourced services related to plant maintenance		25.3%	79
Personal protection equipment		35.6%	111
Personal safety products		33.0%	103
Predictive maintenance equipment		23.1%	72
Pumps		40.1%	125
RFID		8.7%	27

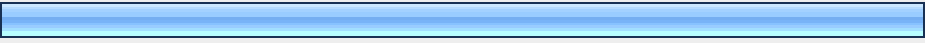
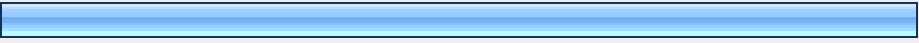
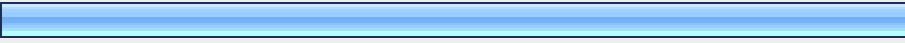
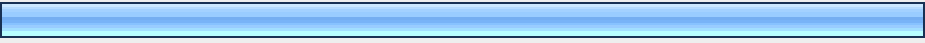
Seals, gaskets		28.2%	88
Security products/systems		17.3%	54
Shelving/storage		20.5%	64
Tools, assembly products		33.7%	105
Training compliance products/services		30.8%	96
Valves		35.9%	112
Vibration analysis hardware and services		15.7%	49
Wireless technology		14.4%	45
Workstations		13.5%	42
		Other (please specify)	8
		answered question	312
		skipped question	88

10. Do you feel the information available to you on magazine websites is as valuable/important as the information available in the print publication?			
		Response Percent	Response Count
EQUALLY valuable as print publications		72.4%	223
MORE valuable than print publications		11.7%	36
LESS valuable than print publications		15.9%	49
		answered question	308
		skipped question	92

11. When responding to a vendor offer on PlantServices.com or any other publication Web site, do you prefer to click thru to the vendor's website or would you prefer to access that information without leaving the publication website that you are currently visiting?

		Response Percent	Response Count
From the Web site that I'm on		52.4%	161
Click thru to the vendor Web site		47.6%	146
		<i>answered question</i>	307
		<i>skipped question</i>	93

12. Your cooperation is greatly appreciated. If you'd like to enter a drawing for a \$100 Home Depot gift card, please enter your contact information below.

		Response Percent	Response Count
Name		100.0%	240
Title		98.3%	236
Company		97.5%	234
Email Address		99.6%	239
		<i>answered question</i>	240
		<i>skipped question</i>	160